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***From Cloud
adoption to
Cloud first –
Enabling
effective Cloud
usage***

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Cloud is the key
cornerstone for
future proof
Corporate IT

Digitalization

Cloud provides the foundation for the digital change in business



Innovation

Cloud drives innovation of business models and processes



Demand

Cloud provides adoptable solutions to steer demand towards efficient IT



Efficiency

Value of IT for the business enhanced through Cloud



Setting the
general direction

Cloud Strategy

- Drive IT as a Service Strategy implementation
 - Provide guardrails for the use of Cloud
- Recognize demand, security and compliance

Leveraging the
potential of Cloud

Cloud Adoption

- Steer demands towards use of Cloud
- Select and implement appropriate Cloud Services
 - Manage innovative IT services

Key Elements of a Cloud Strategy to address relevant Corporate Domains



Business and IT objectives

Cloud Strategy must support and drive Business & IT development



Technology

Cloud complements existing technology creating an agile and hybrid IT



IT Processes

IT Governance processes need to be adjusted for the use of Cloud

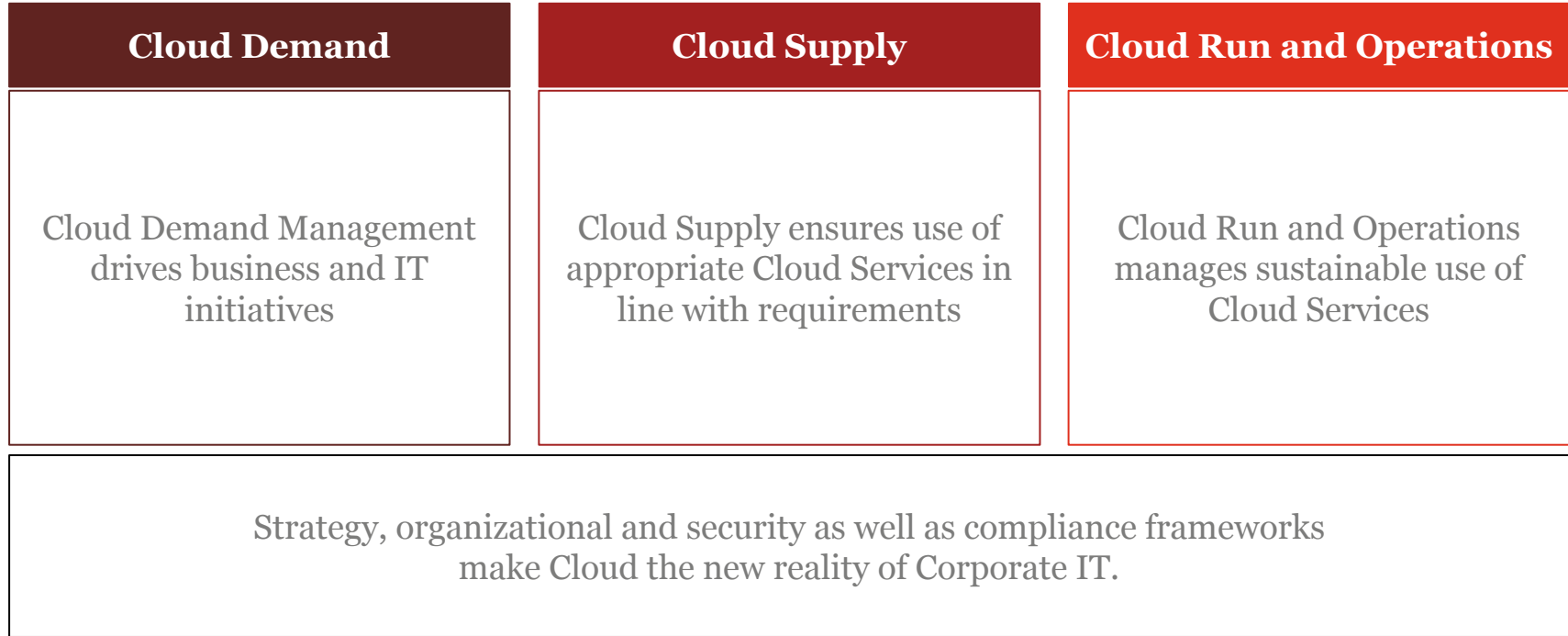


People

Cloud Strategy fulfills corporate key stakeholder's needs for innovation

Cloud Enablement Framework

Strategic Guideline towards Cloud Adoption



Cloud Enablement Framework

Strategic Guideline towards Cloud Adoption

Cloud Demand	Cloud Supply	Cloud Run and Operations
<i>Business and Innovation Partnering</i>	<i>Solution Design</i>	<i>Support, Incident and Problem Management</i>
<i>Business Case</i>	<i>Contracts, T&Cs, SLAs and Cloud Procurement</i>	<i>Change and Release Management</i>
<i>Project Plan</i>	<i>Service Provisioning</i>	<i>Metering and Consumption Verification</i>
<i>Service Portfolio Management</i>	<i>Migration</i>	<i>SLA and KPI Monitoring</i>
<i>Cloud Service Due Diligence</i>	<i>Implementation and Transition</i>	<i>Resource and Cloud Technology Management</i>
<i>Cloud Strategy and Digital Innovation</i>		
<i>Security, Compliance and Risk</i>		
<i>Technology Standards and Baseline Services</i>		
<i>Policies, Organization and Process Management</i>		

Cloud Demand		
Business and Innovation Partnering		
Business Case		
Project Plan		
Service Portfolio Management		
Cloud Service Due Diligence		

Cloud Demand Challenges & Solutions



Optimize the
efficiency of IT
environments



Steer Cloud
adoption towards
manageability



Incorporate IT
and business
requirements

*“What is the best strategic fit for your
organization to maximize the
value delivered by Cloud Computing?”*

	Cloud Supply	
	Solution Design	
	Contracts, T&Cs, SLAs and Cloud Procurement	
	Service Provisioning	
	Migration	
	Implementation and Transition	

Cloud Supply Challenges & Solutions

*“How is the **value supplied** the best by adopting Cloud Services in Corporate IT?”*

Design tailor-fit Cloud solutions

Select adequate offerings and deployment models

Provision services in line with requirements

Migrate services, data and functions effectively

Enable IT and business for the use of Cloud



		Cloud Run and Operations
		Support, Incident and Problem Management
		Change and Release Management
		Monitoring and Consumption Verification
		SLA and KPI Monitoring
		Resource and Cloud Technology Management

Cloud Run and Operations Challenges & Solutions

*“How is Cloud **value maximized** running and operating in a multi Cloud scenario with hybrid deployment realities?”*

Monitor the adoption rate within the organization

Allocate costs effectively and optimize resources in use

Integrate multiple third parties in IT supply models

Align own processes with externalization

“

The future of Corporate IT begins right now. Starting to tailor the guardrails for the foundations of digitalization is a compulsory task.

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Thank you!



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